#### **Product Brochure**

# Sage Intacct

Industry-leading cloud finance software built for growing businesses





## Table of Contents

A powerful foundation built for	3
success Our solution	5
Industry overviews	12
Marketplace partners	14
Why choose Sage Intacct?	15



## Apowerful foundation built for success



#### A best-in-class provider

Designed to accelerate your success—our cloud financial management platform delivers deep accounting capabilities across multiple industries and:



- Reduces time to close by up to 79%
- Provides real-time reporting
- Enables the consolidated of 100s of business entities in minutes
- Puts finance leaders in a position to guide the business and drive more growth



#### **Innovative features for today** and tomorrow

The modular, true cloud financial management platform of Sage Intacct meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

With four major releases annually with multiple new features per release forour customers, innovation is in our DNA, and industry analysts have named Sage Intacct as a "visionary" and a "leader".



#### True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Sage Intacct handles over 100m application requests per day, over 1b+ API calls per month, and 50b+ financial records.

Your entire organisation can leverage intuitive systems that your global teams can learn and navigate with ease.



Sage Intacct customers achieve an average 250% ROI and payback in less than 6 months



## Our solution

Sage Intacct at a glance

#### **Built for finance, by finance**

As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions like Salesforce, Expensify, Kimble, and many more. With easy connection and integrations with other solutions, Sage Intacct can fit to your exact industry and business needs.

#### **Key features of Sage Intacct**



Core financials



Billing



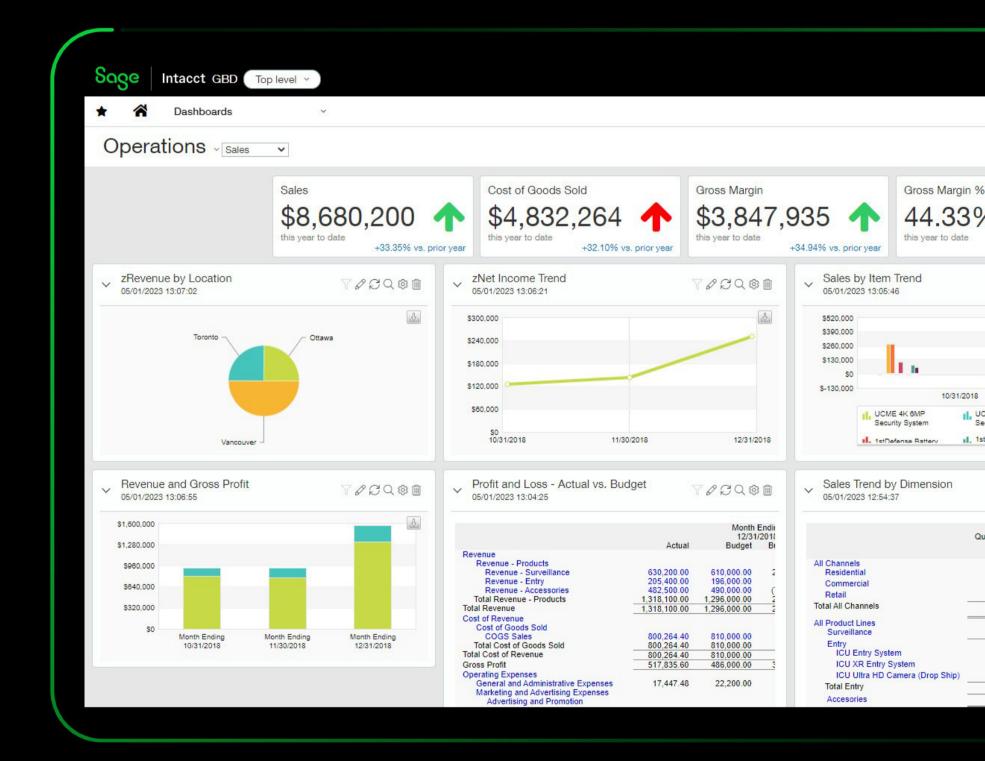
Advanced functionality



Dashboards and reporting



Flexible platform





### Core financials

Automate complex processes and multi-dimensional data analysis

Slash your close time by up to 79% and accelerate your finance team's productivity. With accounts payable software by Sage Intacct, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

#### **Accounts payable**

Automate and digitize AP workflows to reduce effort, errors, and cycle payment time.

#### **Accounts receivable**

Automate invoicing and collections process to accelerate your cash cycle.

#### **Cash management**

Track multiple accounts with real-time visibility and easy reconciliations.

#### **Multi-entity management**

Streamline and centralise inter-entity management, from entity set up to consolidation and reporting.

#### **General ledger**

Multiple entities, currencies, and geographies that can be consolidated in minutes.

#### Order management

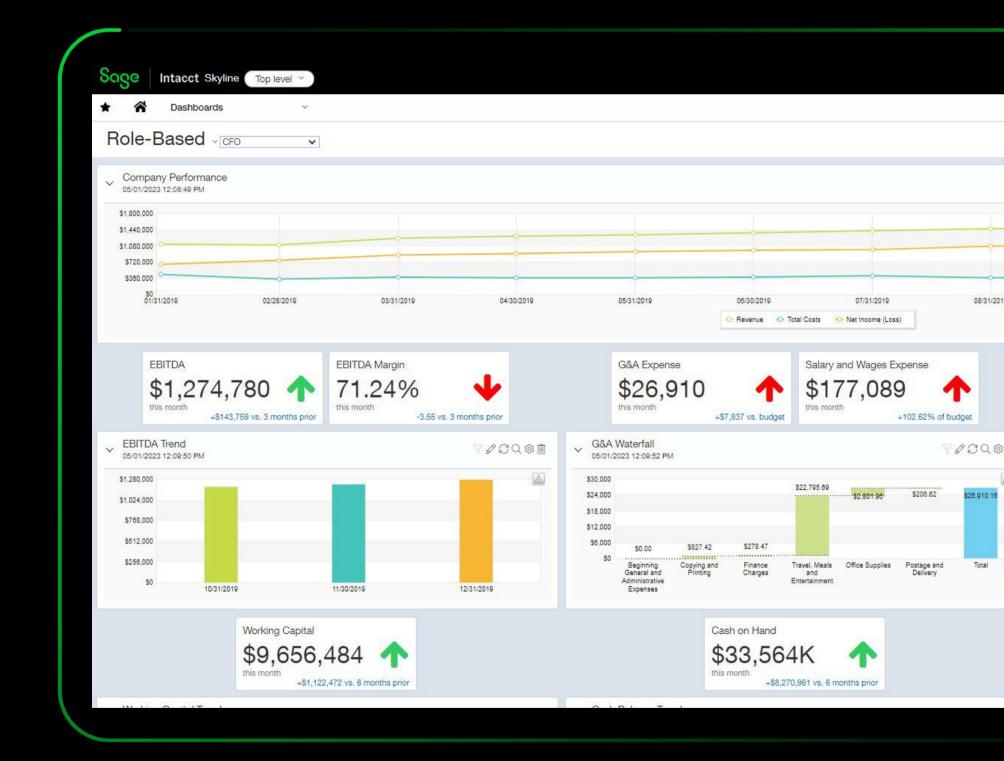
Automate complex, high-volume quote-tocash cycles and improve profitability.

#### **Purchasing**

Achieve speed, accuracy, and visibility with structured transactions and approvals.

#### **Inter-company eliminations**

Automate inter-company eliminations at the point of consolidation.





# Dashboards and reporting

Intuitive dashboards that give fast, rich financial and operational performance

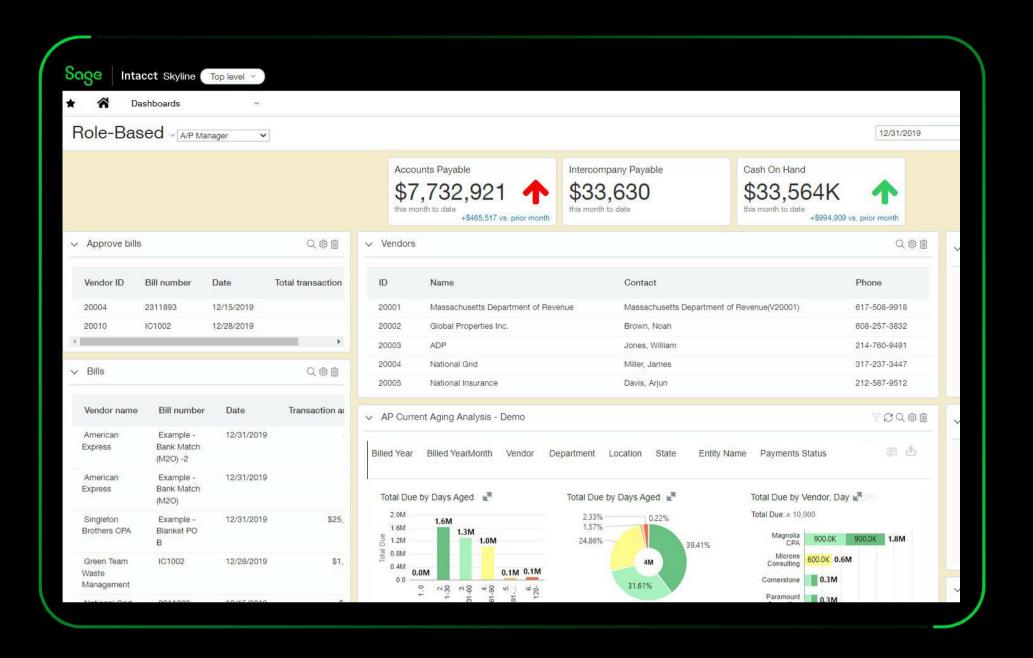
Save 40+ hours monthly on financial reporting and cut time spent checking data accuracy by 75%. With financial reports from Sage Intacct, you get the agility and flexibility to quickly slice and dice the details that matter to all key stakeholders—investors, executives, sales, finance, and other departments. Reach peak performance with fast answers for confident decision-making.

#### Data into insight

The innovative general ledger includes dimensions to capture the business context of your transactions, operational measures, and budgets. That means you can quickly access or create reports that analyse real-time business performance by business drivers—without managing a complex chart of accounts.

#### **Rich financial reports**

With Sage Intacct, financial reporting and analysis options are almost limitless. From comparing operational statistics with financial metrics, checking summary roll-up figures for multiple entities—even if it's only mid-month, drilling down to source transactions for granular transparency instantly, to flagging trends and spotting exceptions with powerful report visualisations.



#### Improve business agility

With all your financial and operational data in one place, the best-in-class multi-dimensional visibility from Sage Intacct lets you slash time spent checking your financial data accuracy, so you can start making impactful strategic decisions.

#### Dive deeper

The Interactive Custom Report Writer from Sage Intacct lets you easily create real-time reports that tackle your toughest reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.



# Billing

Smart solutions to automate complex revenue and billing processes

When it comes to subscriptions, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts—managing revenue complexities the intelligent, automated, and faster way. We provide automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

#### **Contract and subscription billing**

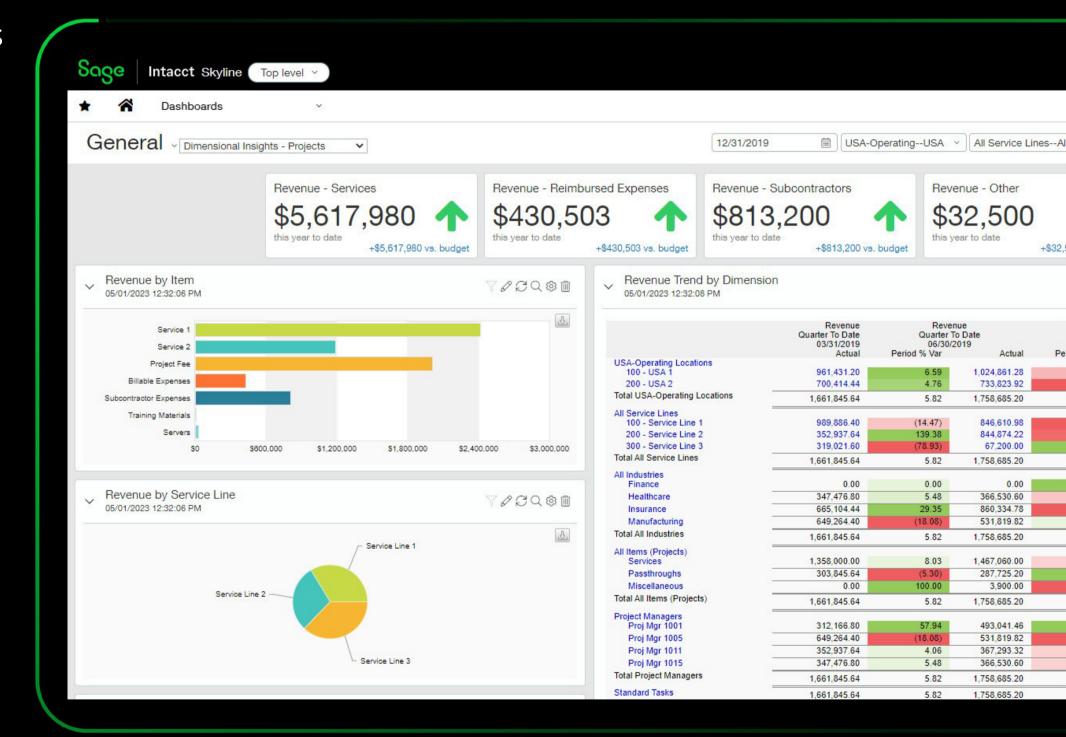
Streamline workflows across the AP cycle with speed and efficiency.

#### **Project costing and billing**

Bid smarter and bill faster with less revenue leakage.

#### **Revenue recognition**

Automate complex revenue accounting, configure expense amortisation and more.





# Payroll and HR

Empower your organisation to take care of your greatest asset, your people.

- Get instant visibility into your people data for your local or global workforce.
- Run payroll in a few simple steps with the leading mid-market payroll solution.
- Synchronise employee data to Sage Intacct in real time, no duplicate data entry.
- Use your dimensions to streamline posting and reporting for payroll journal entries.





# Advanced functionality

Flexible additional modules for total financial management

You're always ready for what's next with additional modules.

#### **Planning**

Plan using live financial data and build budgets in minutes.

#### **Fixed assets**

Fixed assets and core accounting creates an automated asset management system.

#### **Inventory management**

Track, value, and manage stock while maintaining accuracy at every step.

#### **Global consolidations**

Point-in time inter-entity reporting with multi-currency consolidations.

#### **Project accounting**

Manage costs and revenue, keep projects on time, and maintain profitability.

#### **Dynamic Allocations**

Fully automate allocations inside your accounting solution.

#### Revenue recognition

Account for multiple revenue types—from subscriptions, to licenses, to services.

#### **Spend management**

Take care of company purchasing vs budgets and never exceed spending caps.

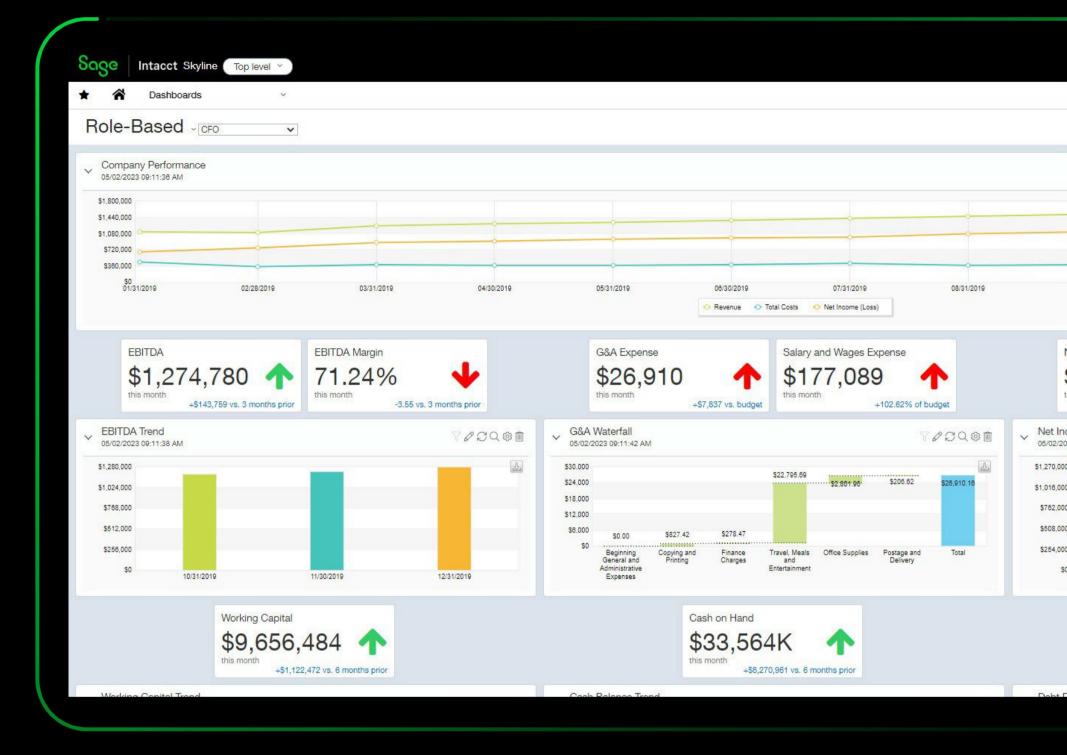
#### Time and expense management

Keep your team focussed on client goals, not administrative tasks.

#### **Lease Accounting**

Automate lease accounting processes to reduce compliance effort and errors.





### Platform

Built-in tools to help business grow

Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business—Sage Intacct Platform Services is your ticket to making user expectations a reality.

#### **Platform services**

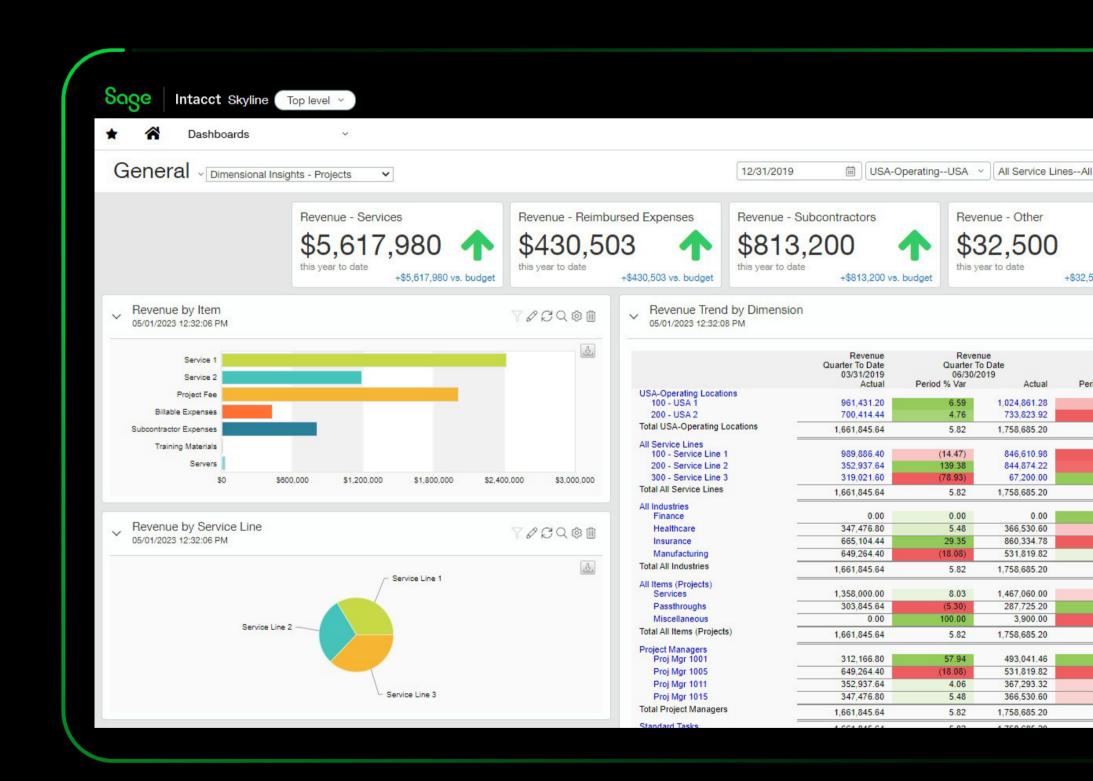
Create solutions precisely tuned to individual business needs.

#### **Web-services API**

Easily integrate with other best-in-class solutions.

#### Salesforce integration

Connect finance and sales—fuel growth and accelerate revenue.





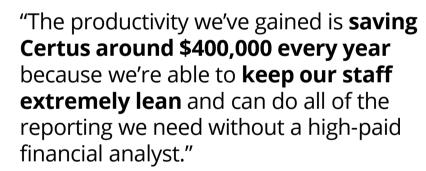
## Industry overviews

No matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.



#### **General business**

The need to constantly adapt to customers and the market—having Sage Intacct in your corner helps with the volume, variety, and change.



—Eric Williamson, CFO, Certus Energy Solutions



#### Non-profits

With unique challenges like program and project management, fund balancing, and complex reporting needs, Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility—and less reliance on error-prone spreadsheets.

"When a large federal or corporate donor funds a multi-year literacy program across multiple schools, we can **accurately report** back the specific cost associated with each programmatic component, as well as the program's impact to date, which **increases our credibility and accountability** as an organisation."

—Shari Freedman, CFO, Room to Read



#### **Software-as-a-Service (SaaS)**

Automate even the most complicated financial processes, adapt to new changes faster, and deliver flexible reporting in your rapidly growing business.

"I absolutely love Sage Intacct. The ease of use, dimensional accounting, and real-time drill down into transactions has made my life much easier."

—Sunny Wu, VP of Finance, LogiSense



## Industry overviews



#### **Financial services**

Integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely, actionable reports for your board.

"Sage Intacct **frees me up** to be a better partner to the C-suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me."

—Barbra Harris, CFO, Pathway Lending



#### Hospitality

Focus on your guests with automated financial processes, gain more insight into your hospitality business, and make decisions that'll boost profitability.

"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. The fact that we've **added 7 new entities**— each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities."

—Tamara Crawford, CFO, Tetherow



#### Healthcare

While striving to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothly— especially across multiple locations.

"In the world of community health centers, you have to be able to look at your financials in a very dynamic way in order to both **meet compliance** requirements and actively manage operations. From my own experience, as well as every other CFO I've asked, there's no financial system better than Sage Intacct when it comes to analyzing data across multiple dimensions."

—Lora Winchell, CFO, Hunter Health



# Industry overviews



#### **Professional services**

Track project costs, expedite time-andexpense processes, consolidate resource management, and access real-time analytics to maximise business performance.

"Sage Intacct has also provided us **a level of flexibility that was unprecedented**. I can
review and approve an invoice or journal
entry from anywhere, whether I am working
from a branch location on my computer or
walking between meetings with only my
phone."

—Allison Benabente, CPA Controller, Sprague Pest Solutions



# Extend the power of Sage Intacct with Sage Marketplace

Expand Sage Intacct to more areas of your business with Sage Intacct Marketplace. It offers a variety of the most innovative cloud solutions—all built to be best-in-class and integrate with Sage Intacct from day one.



If someone in your business needs it, you'll probably find it in the Sage Intacct Marketplace. It's easier than ever to manage your subscriptions, point of sale, payroll, projects, and so much more as Sage Intacct integration helps your data automatically flow into your financials—giving you a single place to get your full financial picture.

#### **Future-proof your business**

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you keep your freedom. Just visit the Sage Intacct Marketplace whenever you need to extend your Sage Intacct ecosystem.



#### Let's go shopping

Simply search for solutions by industry, business need, or keyword. Find your favourites, and request more information.

Find out more



# Industry and Customer Recognition



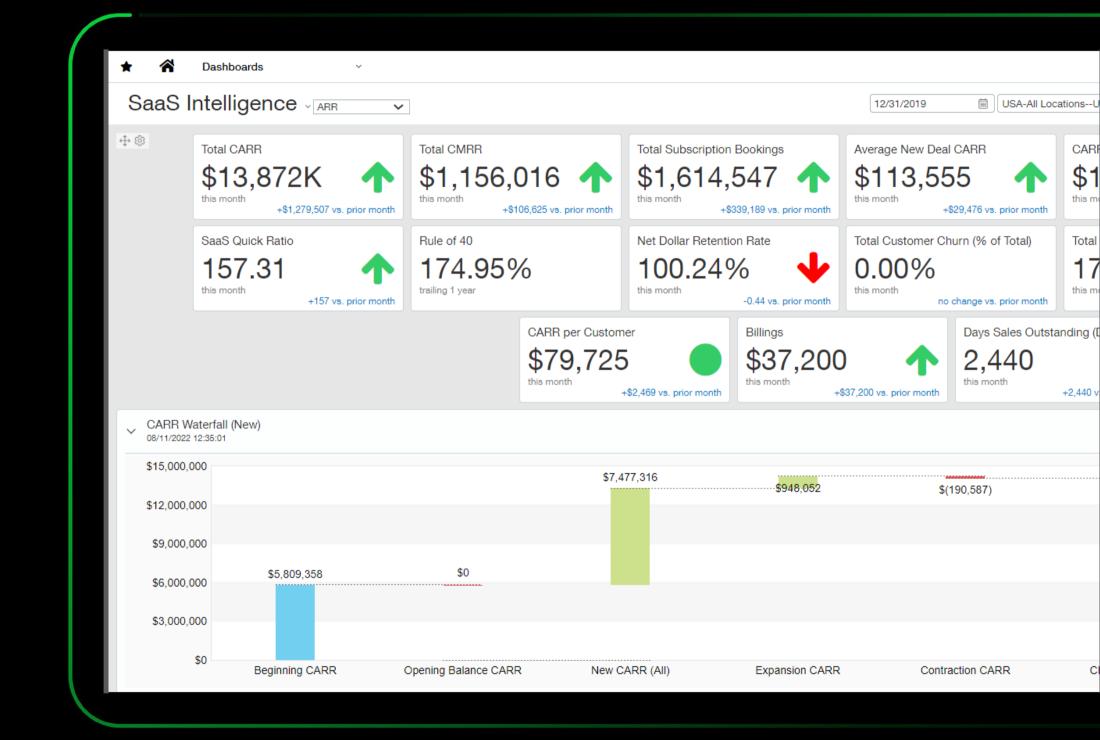
Top-rated ERP solution by Trust Radius



#1 by Customer
Satisfaction in G2 Grid
Report for Mid-Market
Accounting Software



Preferred provider of the AICPA





# Our customer achievements



250% return-on-investment



<6 months



**65%** productivity improvement

payback



# #1 in customer satisfaction

Sage Intacct has had the highest satisfaction, product direction and NPS scores compared to other cloud accounting peers since 2015.

#### #1

In Customer Satisfaction by G2 since 2015

#### 2000+

Independent and verified reviews

#### **Top-rated**

Top-rated
Enterprise
Resource Planning
solution in 2023 by
TrustRadius



# We're invested in your long-term success



Your success is our mission

We're the right partner for the long-term



We've got the best technology for your organisation

#1 in customer satisfaction



We scale with you every step of the way

You won't outgrow us

#### London, UK (Europe HQ)

1 Heathgate Place, Agincourt Road London, NW3 2NU Tel: +44 (0) 20 4526 8479 info@vision33.co.uk vision33.co.uk

#### Irvine, CA (USA HQ)

7545 Irvine Center Drive, Suite 200 Irvine, California 92618
Tel: +1 949 420 3300 contact@vision33.com
vision33.com

#### St. John's, NL (CAN HQ)

210 Water Street, Suite #400 St. John's, NL A1C 1A9
Tel: +1 709 722 7213
contact@vision33.com
vision33.com

#### **About Sage Intacct**

Sage Intacct helps finance professionals increase efficiency and drive growth for their organisation.

How? By automating your processes so you can run your day-to-day business better—giving you greater insight and flexibility to make confident, long-term decisions, and act fast to execute changes.

Book your demo | View product tour













www.sage.com 888-878-7675 ©2023 The Sage Group plc or its licensors. Sage, Sage logos, Sage product and service names mentioned herein are the trademarks of The Sage Group plc or its licensors. All other trademarks are the property of their respective owners. WF 1764443.